

**CHARTER FIBERLINK  
SC-CCO, LLC**

**Betty Sanders**  
Director Regulatory Affairs  
Direct: 314-288 -3259  
Email: [betty.sanders@chartercom.com](mailto:betty.sanders@chartercom.com)

December 15, 2011

**VIA ELECTRONIC FILING**

Mr. Charles Terreni, Chief Clerk  
Public Service Commission of South Carolina  
Synergy Business Park  
101 Executive Center Drive  
Columbia, South Carolina 29210

RE: Charter Fiberlink SC-CCO, LLC Promotions

Dear Mr. Terreni:

This is to advise you that Charter is establishing promotions for residential and business customers. Please see attached for details.

Questions regarding this filing may be directed to me at the above location or to Larry Bowman at 314 543-5855.

Sincerely,



Betty Sanders

Enclosure(s)

**Charter Fiberlink SC-CCO, LLC  
Notification of Promotion(s)**

**Long Distance Unlimited Minutes Primary Line Package – Six (6) Months**

The Telephone Company will offer the Long Distance Unlimited Minutes Package at a discounted monthly rate of \$29.99 for customers who are new subscribers to the Long Distance Unlimited Minutes Package and subscribers to **one** of the affiliate services of Charter Communications, Inc. below for a consecutive six (6) month period. These services must be placed on the same order.

- Limited Basic Video\* (or higher)
- High Speed Internet\* (3Mg or higher)

This promotion will be offered December 21, 2011 through June 30, 2012.

At the end of the first consecutive six-month period, the discounted monthly rate of \$29.99 will be converted to the existing monthly rate for the Long Distance Unlimited Minutes Package – Double Pak in effect at that time. A Customer's discontinuance of the required affiliate service will result in a conversion of the discounted Long Distance Unlimited Minutes Package-Double Pak monthly rate to the current non discounted tariff rate for the Long Distance Unlimited Minutes Package for primary lines. The converted rate will be prorated for the period remaining in their current month of service and the Customer shall be notified of the corresponding rate change on their bill at the next available bill for monthly service.

This offer applies only to a single primary line and excludes all additional lines.

This promotion will be available in all exchange areas where the Telephone Company provides service under this Local and Intrastate Interexchange Tariff and pursuant to the general terms of this tariff.

Effective: December 21, 2011

**Charter Fiberlink SC-CCO, LLC  
Notification of Promotion(s)**

**Long Distance Unlimited Minutes Primary Line Package – Twelve (12) Months**

The Telephone Company will offer the Long Distance Unlimited Minutes Package at a discounted monthly rate of \$29.99 for customers who are new subscribers to the Long Distance Unlimited Minutes Package and subscribers to **both** affiliate services of Charter Communications, Inc. below for a consecutive twelve (12) month period. These services must be placed on the same order.

- Limited Basic Video (or higher)
- High Speed Internet (3Mg or higher)

This promotion will extend from December 21, 2011 through June 30, 2012.

At the end of the first consecutive twelve-month period, the discounted monthly rate of \$29.99 will be converted to the existing monthly rate in effect at that time for the Long Distance Unlimited Minutes Package – Triple Pak. A Customer's discontinuance of one of the required affiliate services will result in a conversion of the discounted Long Distance Unlimited Minutes Package-Triple Pak monthly rate to the current tariff rate for the Long Distance Unlimited Minutes Package – Double Pak provided the continued service is the required affiliate service for this service. The discontinuance of both of the required affiliate services will result in a conversion of the discounted Long Distance Unlimited Minutes Package -Triple Pak monthly rate to the current non discounted tariff rate for the Long Distance Package-Unlimited Minutes package for primary lines. The converted rate will be prorated for the period remaining in their current month of service and the Customer shall be notified of the corresponding rate change on their bill at the next available bill for monthly service.

This offer applies only to a single primary line and excludes all additional lines.

This promotion will be available in all exchange areas where the Telephone Company provides service under this Local and Intrastate Interexchange Tariff and pursuant to the general terms of this tariff.

Effective: December 21, 2011

## **Charter Fiberlink SC-CCO, LLC Notification of Promotion(s)**

### **Charter Price Guarantee Promotion – Triple Pak**

The Telephone Company will offer the Long Distance Unlimited Minutes Package in conjunction with the Price Guarantee program to Charter Video, Charter High Speed Internet and Charter Telephone residential subscribers at a discounted monthly rate of \$ 19.99. This rate applies to the first year of a two year agreement. This offer is available to existing customers through retention sales efforts. This discounted monthly rate is applicable with terms and conditions as set forth in the Company's Unlimited Long Distance Minutes Package Price Guarantee offering. Standard rates apply at the end of the promotional period. This promotion applies to a single primary line and excludes all additional lines. Additional services may be purchased ala carte at standard rates. The Company reserves the right to change or discontinue offer of this promotion at any time. This sales promotion will be in effect from December 21, 2011 through June 30, 2012.

### **Charter Price Guarantee Promotion – Double Pak**

The Telephone Company will offer the Long Distance Unlimited Minutes Package in conjunction with the Price Guarantee program to High Speed Internet and/or Telephone residential subscribers at a discounted monthly rate of \$ 9.99. This rate applies to the first year of a two year agreement. This offer is available to existing customers through retention sales efforts. This discounted monthly rate is applicable with terms and conditions as set forth in the Company's Unlimited Long Distance Minutes Package Price Guarantee offering. Standard rates apply at the end of the promotional period. This promotion applies to a single primary line and excludes all additional lines. Additional telephone services may be purchased ala carte at standard rates. The Company reserves the right to change or discontinue offer of this promotion at any time. This sales promotion will be in effect from December 21, 2011 through June 30, 2012.

### **Charter Resolution Plus**

The Telephone Company will offer the Long Distance Unlimited Minutes Packages at a discounted monthly rate of \$19.99 following installation to existing residential customers of affiliate services. This offer is available to existing customers who go through the Service to Sales channel and will become Double Play or Triple Play customers. Standard rates apply at the end of the promotional period. Existing affiliate service customers must be new customers to telephone service. This promotion applies to a single primary line and excludes all additional lines and services which can be purchased ala carte at standard rates. This promotion cannot be combined with other telephone offers but may be combined with other video and high speed data promotions. The Company reserves the right to change or discontinue offer of this promotion at any time. This sales promotion will be in effect from December 21, 2011 through June 30, 2012.

Effective: December 21, 2011

**Charter Fiberlink SC-CCO, LLC  
Notification of Promotion(s)**

**Charter Affiliate Service Promotion -\$14.99**

The Telephone Company will offer Long Distance Unlimited Minutes Package services at a discounted monthly rate of \$14.99 following installation to existing residential customers of affiliate services (video or high speed internet). This offer is available to existing customers who will become Double Play or Triple Play customers through select sales channels. Existing affiliate service customers must have subscribed to service for at least one year and be new customers to telephone service. This offer is good for twelve (12) months with either package. Standard rates apply at the end of the promotional period. This promotion applies to a single primary line and excludes all additional lines and services which can be purchased ala carte at standard rates. This promotion cannot be combined with other telephone offers but may be combined with other video and high speed data promotions. The Company reserves the right to change or discontinue offer of this promotion at any time. This sales promotion will be offered December 21, 2011 through June 30, 2012.

Effective: December 21, 2011

**Charter Fiberlink SC-CCO, LLC  
Notification of Promotion(s)**

**Standard Installation Charge Discount**

The Telephone Company may offer standard telephone service installation (up to one new jack, if no jacks are present, excludes any special construction charges) at a discount to regular tariff charges. The promotional service installation discount may be given to residential telephone-only or multiple service (telephone and video and/or internet) package customers under the terms, conditions and operating service areas as defined in this tariff. This promotion will be available in all Company sales channels for standard service installation and may be discounted based upon customer and competitive circumstances. Regular installation charge discounts are tiered and may be \$25.00, \$9.99 or \$0.00 while the transfer of service discount is tiered at \$19.99 or \$0.00. This offer may be combined with other telephone service offers. The Company reserves the right to cancel or discontinue offer of this promotion at any time. This sales promotion will be offered December 21, 2011 through June 30, 2012.

Effective: December 21, 2011

**Charter Fiberlink SC-CCO, LLC  
Notification of Promotion(s)**

**Charter Cut Phone Bill in Half Promotion**

The Telephone Company will offer Unlimited Long Distance Minutes Packages for 12 months to existing residential customers of Charter Video and/or Charter Internet services resulting in a reduction of the customer's current monthly telephone service rate of 50% or greater. This offer applies to new telephone customers who are in good standing with the Company. This offer applies to customers of traditional landline service offered by AT&T, Verizon and CenturyLink companies. Seasonal/Vacation Service type offerings are not applicable. Proof of existing phone service and billing may be required. Standard rates apply after 12 months. This promotion applies to a single primary line and excludes all additional lines. Additional services may be purchased ala carte at standard rates. The Company reserves the right to change or discontinue offer of this promotion at any time. This sales promotion will begin January 2, 2012 and expire March 31, 2012.

Effective: December 21, 2011

**Charter Fiberlink SC-CCO, LLC  
Notification of Promotion(s)**

The Telephone Company will offer a minimum purchase of four (4) Business Lines for \$13.40 per line per month with any Long Distance Plan included in this promotion only and four (4) Complete Packages at \$14.00 per line per month to new Charter Business® customers who have not subscribed to Charter within the last six months. The customer must also purchase Internet\*, Hosting\*, Desktop Security\* and Exchange Mailboxes\* with the minimum order

Available Long Distance Plans per Account

<u>LONG DISTANCE MINUTES</u>	<u>RATE PER MONTH</u>
2,500	\$ 66.00
5,000	\$121.50
10,000	\$216.00
20,000	\$337.50
40,000	\$607.50

The customer must purchase all services on a 24 month or longer term agreement. Additional services beyond the four minimum may be purchased at the rates shown. Also, any lines above the minimum four can include the Basic Package at \$3.50 per line per month or the Advanced Package at \$7.60 per line per month. Standard installation is at no charge for services on the same order. This offer is only available through the Account Executive and Inside Sales Channel. This offer may not be combined with other offers.

This promotion will be effective December 21, 2011 through June 30, 2012.

\*This is a non-regulated affiliate product.

Effective: December 21, 2011

**Charter Fiberlink SC-CCO, LLC  
Notification of Promotion(s)**

The Telephone Company will offer standard installation at no charge to existing Charter Business® subscribers who are new telephone subscribers

The customer must purchase all services on a 12 month or longer term agreement. Additional business lines on the same service order will also receive standard installation at no charge. This offer may not be combined with other offers.

This promotion will extend from effective December 21, 2011 through June 30, 2012.

Effective: December 21, 2011

## **Charter Fiberlink SC-CCO, LLC Notification of Promotion(s)**

The Telephone Company will offer discounts on Direct Inward Dial (DID) and certain Long Distance Packages to Charter Business® customers. The first time Voice Trunk customer must purchase a minimum of one Voice Trunk with DID and a Long Distance package in addition to Fiber Internet\* service as described to receive discounts as shown:

- Customers purchasing Charter Business® Fiber Service\* at speeds from 5Mbps to 9Mbps and Voice Trunk, DID Block with a minimum 2,500 Minute Long Distance package will receive a discount valued at the current rate for DID 20 Block and the 2,500 Minute Long Distance Package
- Customers purchasing Charter Business® Fiber Service \* at speeds of 10Mbps or greater and Voice Trunk, DID Block with a minimum 5000 Minute Long Distance package will receive a discount valued at the current rate for DID 20 Block and the 5,000 Minute Long Distance Package

The customer must purchase Voice Trunk services on a 36 month or longer term agreement. Any additional Voice Trunk services on the same service order will be eligible for the same offer.

This promotion will extend from December 21, 2011 through June 30, 2012.

\*This is a non-regulated affiliate product.

Effective: December 21, 2011

**Charter Fiberlink SC-CCO, LLC  
Notification of Promotion(s)**

**Free Standard Installation**

The Telephone Company will offer standard installation at no charge to new Charter Business® subscribers. The customer must purchase a minimum of one business line along with any combination of Video\* and/or Internet\* products. Internet products must be at speeds of 8M or higher to qualify for this offer.

The new customer must purchase all services on a 12 month or longer term agreement. Additional business lines on the same service order will also receive standard installation at no charge. This offer will be available through the Account Executive, Inside Sales Representative and Outbound Telemarketing Channels and may also be used for retention of existing customers whose account is in current status. This offer may not be combined with other offers.

This promotion will extend from December 21, 2011 through June 30, 2012.

\*This is a non-regulated affiliate product.

Effective: December 21, 2011

**Charter Fiberlink SC-CCO, LLC  
Notification of Promotion(s)**

The Telephone Company will offer discounts on Direct Inward Dial (DID) to any Charter Business® customer with a minimum Voice Trunk purchase. The first time Voice Trunk customer must purchase three (3) Voice Trunks to receive the discounted rate of \$5.00 for all 100 Blocks of DIDs.

The customer must purchase all services on a 12 month or longer term agreement. Any additional Voice Trunks on the same service order will be eligible for the same offer.

This promotion will extend from December 21, 2011 through June 30, 2012.

Effective: December 21, 2011

**Charter Fiberlink SC-CCO, LLC**  
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The Telephone Company will offer a Business Line, Complete Feature Package and Unlimited Long Distance for \$45 per month and free standard installation to existing Charter Business® customers. This offer is limited to existing customers of affiliate services who have had the affiliate service for a minimum of 60 days and the account is in current status.

The customer must retain the telephone service and affiliate services on a 12 month or longer term. Additional packages of the Business Line, Complete Feature Package and Unlimited Long Distance for \$35 along with free standard installation may be purchased on the same order for the same term.

This promotion will be effective December 21, 2011 through June 30, 2012.

The Telephone Company will offer a Business Line, Advanced Feature Package and Unlimited Long Distance for \$35 per month and free standard installation to existing Charter Business® customers. This offer is limited to existing customers of affiliate services who have had the affiliate service for a minimum of 60 days and the account is in current status.

The customer must retain the telephone service and affiliate services on a 12 month or longer term. Additional packages of the Business Line, Advanced Feature Package and Unlimited Long Distance for \$35 along with free standard installation may be purchased on the same order for the same term.

This promotion will be effective December 21, 2011 through June 30, 2012.

Effective: December 21, 2011